**Why Do You Choose Data Science?**

Right from childhood I was really interested in math. At that point of time there were a lot of notions in math about mugging up mathematics and a lot of things not required and I went with that kind of flow. As a result of this I always think in my mind everything in the world for some reason and with that I started digging in deep why even sin(theta) adn cos(theta) exist. From there on the inclination towards explaining mathematics in a leman language king of struck me to heart and till today what is that i practice. In my academic year I was exposed to some programming languages and I came to know that programming languages avoid repeated tasks by humans. That got me interested in programming languages so I chose data science because it is a combination of math and programming languages.

**Introduce yourself:**

Ans: Good evening mam, first of all thank you for giving me this opportunity to introduce myself . I am naveen from andhra pradesh.i completed my B.tech in electronics and communication engineering in 2021 from jnn institute engineering. Since my childhood I have been interested in math. In my academic area I am exposed to some programming languages. iI came to know that data science is a combination of math and programming languages. That

S when i realized i wanted to do data science full time to learn more, i enrolled myself in a full time program called data science boot camp at almabetter.

As a data science trainee, relentlessly I worked on feature engineering and tried different models and Optimizing models to improving current models and with the mentorship session i attend the mock interviews and lot of one on one session in alma better help to build strong communication with others, storytelling capabilities

My hobbies are playing cricket, listening to songs.

Now I am looking forward to starting my career in the data science domain. I am interested in exploring how data science is being used in various domains and also I am fascinated about how companies are using data science to solve the problem to meet their business requirements.(what kind of you work you looking)

* What was the project?
* What was the Objective?
* Brief about the project?
* Emphasize on projects you worked on and techstack?
* How implemented in your real life?

**What is your work experience?**

This was my experience at almabetter. I am passionate about data science role to explore the concepts learned till and to enhance my knowledge across real life problems

Tone(monotonic voice) you need to avoid.

Past tense.

Avoid repeated steps.

**One project briefly:**

**Nyc Taxi Trip Time Prediction**

**What is your strength and weaknesses**

As far my technical strengths are concerned python,sql, machine learning, math

In my formal coaching at alma better i built projects using python language to get the insights from the data.

And sql to retrieve the data and getting relationship between tables and performing complex queries to get the valuable insights for business requirements

i exposure to lot of ml algorithms and

i built a lgm regressor for nyc taxi trip prediction

I applied math in my machine learning projects

For preprocessing we use linear algebra,linear regression we use calculus.

**Soft skills**

Coming to soft skills during my school days i was captain of cricket team where i learnt

Leadership skill

Communication skill from we need to work on feedback and we have update according to the needs

These are qualities of my strengths.

**Weakness:**

**Wisp**

W - mentioning the weakness

I - how impacting professionally(professional impact)

S- (steps you take for weakness)

Sometimes it happens

I feel do it later , unable to complete within deadline

P - (Positive way of weakness)

end with positive note

Which you can

Priority list(what are the steps to work with weakness)

I have seen considerable progression t i will overcome in the future

* ~~I believe that one area I need to improve is communication in English as my mother tongue is not english. It affect my professional career and when i am communication hesitate to talk with other colleagues i take the all opportunities to improve the english~~

**My weakness is procrastination.In my journey Those tasks Which we have many days to complete, I decided to do in the last few days. However, I completed within the deadline thoroughly,I got stressed sometimes. I observed that it is because of a lack of time management . With the help of time management I decided that first we have to finish things that are important and urgent.**

**Over the months i have seen significant improve in my career .sure i will overcome in future**

**What is feature goals:**

* ~~You have to give trust you will work for them and it is in reality~~
* ~~Do not mention personal goals~~
* ~~To understand the career movies~~
* ~~My goal is to full pledge core data scientist where i can able to do ai systems designs solve problems as many as possible~~

**Short Term goal**(2 lines) - get a challenging position relevant to my skills and improve my techstack further. I would like to Follow the guidelines of seniors to improve myself in my area.

**Long term skills**- (5 lines)

As far as my long terms goal considered

Get a team lead manager position where I can put a step ahead in my career and help the organization too .

I would like to mentoring the younger people to improve their work culture and

In the long run, growing with a company solves many real world problems as much as I can and contributes to the company so that I am also ready to update the techstack according to the problem.

I have a dream to start a startup after fifteen years in my domain.

**Why did you apply for a position in a company?**

**Why should I hire you ?**

**Ctc total cost including bonuses**

What is inhand salary?

Negotiate the fixed salary

6 - 12 lakhs.

**Why did you decide to apply for this position in the company?(focus on the company)(for different companies this ans is different)**

Get unique points for the company.

Rank of the company

Products of the company

Understand the product the services in data science terms

How they differ from other companies

What do you feel about the services and products

Few things as a data scientist you like

Working environment in the company

I am a really passionate to work with your company

Scope of data science in a company.

Company vision,mission goals.

Your company is best suite to me and i am also best suite to your company

**Why did you choose this company?**

**What product makes the company?**

**How does the product stand out by using data science with other companies?**

**How is the company using data science?**

**How you can help to the company**

**For reference check the company on glassdoor**

**Starting out in this domain i think it is a best platform**

**How does data science in the company help you and how can you help the company?**

**How it excel your career in this the position**

**Why should you hire you (focus on the you)**

**In my academic area i got interested in data science.**

After graduating from college I took formal coaching at Alma better.

Where I learnt step by step data science skills over the months . python,sql, math, excel,machine learning, deep learning and i expose each and everthing i learnt so far. I have done the industry level projects in almabetter. I hope that inference I got from the projects definitely will help when I work on real time projects. Over the years how data science will help to tackle the problem and improve the solution. It motivates to me a lot to work in the data science domain.

Match the projects with the company domain.

Technical stack

Work ethic\

**(if you gave the job what you will do)**

From the job description I noticed that you are looking for someone who excel in python,sql,excel and machine learning. After graduating from college i took a formal coaching at almabetter. Where i learnt step by step by each skill and i exposure to projects what i learnt. I have done the nyc taxi trip time prediction,credit card default prediction,online retail customer segmentation .

In the almabetter we have a lot of one on one sessions and group discussion with thatMy communication and storytellings have improved a lot.

**Marketing yourself(how company help urs)**

I hope that I might be the best choice for this position with my relevant hands-on practice on various domains it helps to the company. **The position in this company on this role will definitely help me to improve a lot on various domains and play with the huge volumes of data and drive the solutions. i am very excited about that.**

**WHY YOU SHOULD HIRE YOU?**

**Part 01. What can you offer the company?**

**- Technical strengths**

**- Relevant past experience**

**- Approach to work**

**- Work ethic**

**Part 02. What can the company offer you?**

**- What role will the company play in your career**

**- What will you learn about the professional world from the company/role**

**Salary Negotiation**

Never go with fixed salary

When you give a range they will pick up range

Little bit research

If they fixed the salary you can increase a bit not whole

Ask any employee in the company what was the salary giving to the freshers

Thorough linkedin, almabetter, glassdoor.

How to defend the salary

Never say i am fresher i can do anything i am fine with anything you give

Mention the salary range

Why you asked this salary range

My expected salary is 7 - 12.According to the industry standards those folks have full stack data science can get the range I mentioned. I hope that with the skills I am bringing to the table will give value for the money.

**While I am certainly flexible, I am looking to receive between X and Y annually. Due to my skill set and experience level that I am bringing to the table, I feel that this is an appropriate range for this role based on the industry standards.**

**Wfh job did i decrease package**

Responsbiity is same.

I completely understand however my efficiency will not depend on the location

You cannot link my productivity with location

However i believe my output not depend on mylocation

The fact that you asking the package in industry standard

Wfh now keeping the salary not depend on location because i may be call to office

How you help the company

What can company afford to you

Always try counter package never be too arrogant and demand

Be very polite.

**Company police**

Thank you for the offering you mentioned.

**The salary I've requested for is according to the industry standards for my role and level of experience. This is why I believe my ask is reasonable.**

Never take names of company,persons

**We will improve the salary after six months.**

With the skill set i have according to the industry standards you can able to give the package i mentioned

I have invested lot of time in training and experience this domain to get industry standard knowledge. If you gave good package it will justify

**While that is a very generous offer, I believe for my training and experience, my starting salary should be on par with industry standards. If I start on a lower salary now, it might become very hard for my salary to eventually grow at the same rate as that of my peers.**

After 6 months

Mention the things done in the company

I believe that contribute is good effort.

Single handedly manage project and how it helps to company

Now i do believe that i need to grow with peers

I am looking forward to raise the salary which can help to grow with the company

BASIC EMAIL WRITING :

Spelling mistakes

Punctuation errors

Grammatical errors

Inappropriate tone

Poor formatting

Don’t use short forms

Pla - please find the attached file

We can combine thanks and regards

For cold mails you should mention name rather than the dear sir/mam and Respected sir/mam.

When we send to hr team it’s fine to use sir/ma’am.

In formal mails don’t use color form

Be humble

Plz let me know if you need to know any information my side.

Don’t write lengthy mail

End mail nicely

Send name,email, mobile number.

Check attached file most of the times file is missing

No multiple punctuation

Three dots are called ellipses

We never use ellipses in business

Hello,sir Hello sir

I write to you 1 week before . i have not got any reply yet. Can you please give me update on my application i am waiting since 1 week

We have to neutral to the point.

If you know the name of the person mention the name not dear sir/ma’am

Thank you for giving me the opportunity for the position of a data scientist at xyz.

I am very happy for being selected for this role and i am excited to join your team cloud i please know the when would be my joining date?

I am glad to have been selected for this challenging role

May I know when would be my joining date?

End the mail with

thanks&regards

DSN NAVEEN KUMAR.

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[dsnnaveen8@gmail.com](mailto:dsnnaveen8@gmail.com)

1. **If they gave less ctc how to give reply them?**I am very thankful that you gave me an offer to work as a data scientist at almabetter.   
   Although i really wanted to work at your company but the ctc being offered to me is much  
   Below par industry standards so i cannot accept this offer at this point of time
2. If possible i would like to have a discussion on the offered ctd looking forward to from you
3. I really enjoyed the process of hiring.